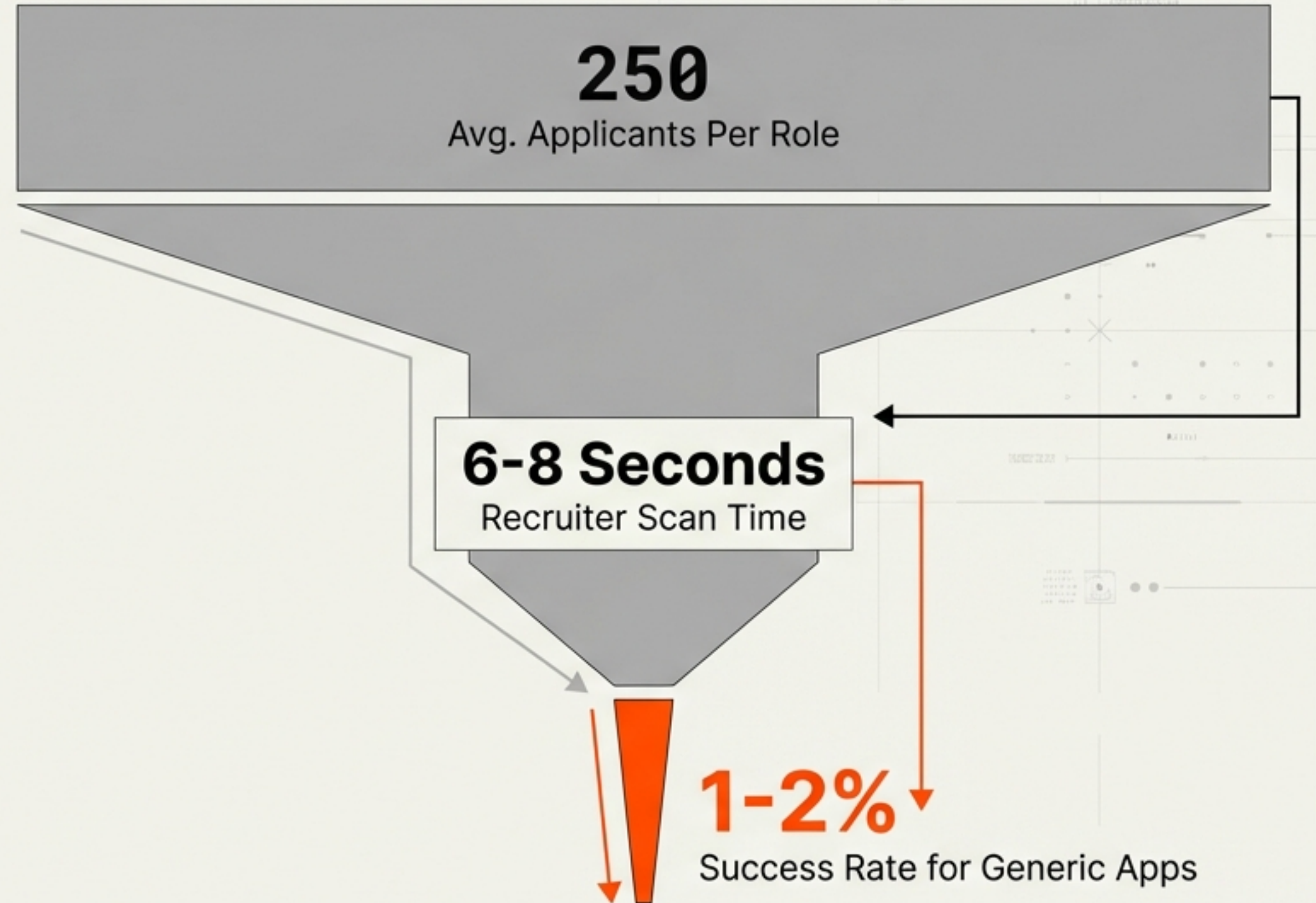




Stop reacting to job boards. Start investigating companies.

The Math is Against You

The standard approach of applying to posted roles is a game of probability where the odds are stacked against the applicant. The best jobs are filled before they are posted.

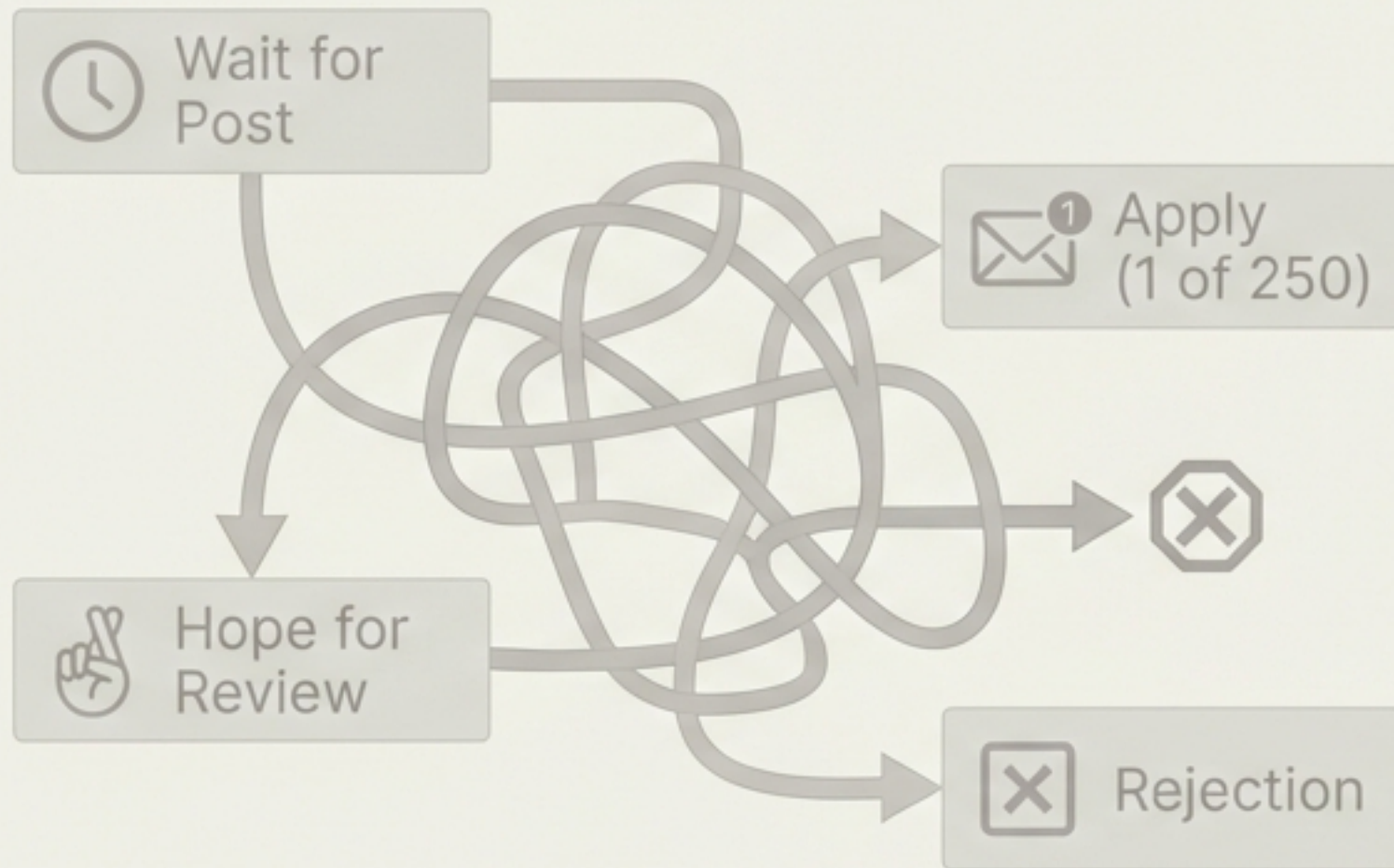


"The best jobs are often filled before they are posted.
They go to people already on the radar."

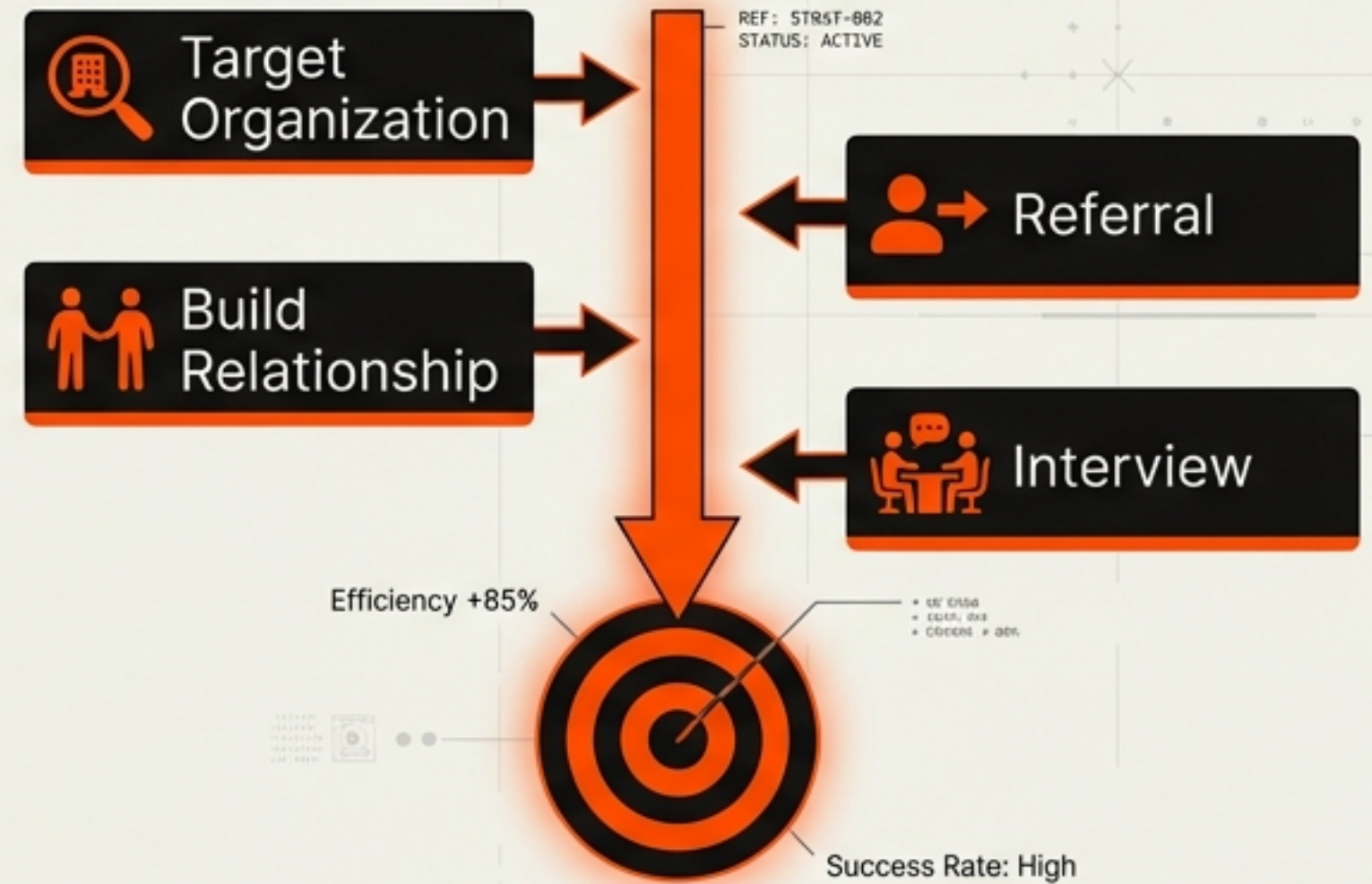
Source: Intelligence Report

Companies Over Job Postings

THE REACTIVE TRAP



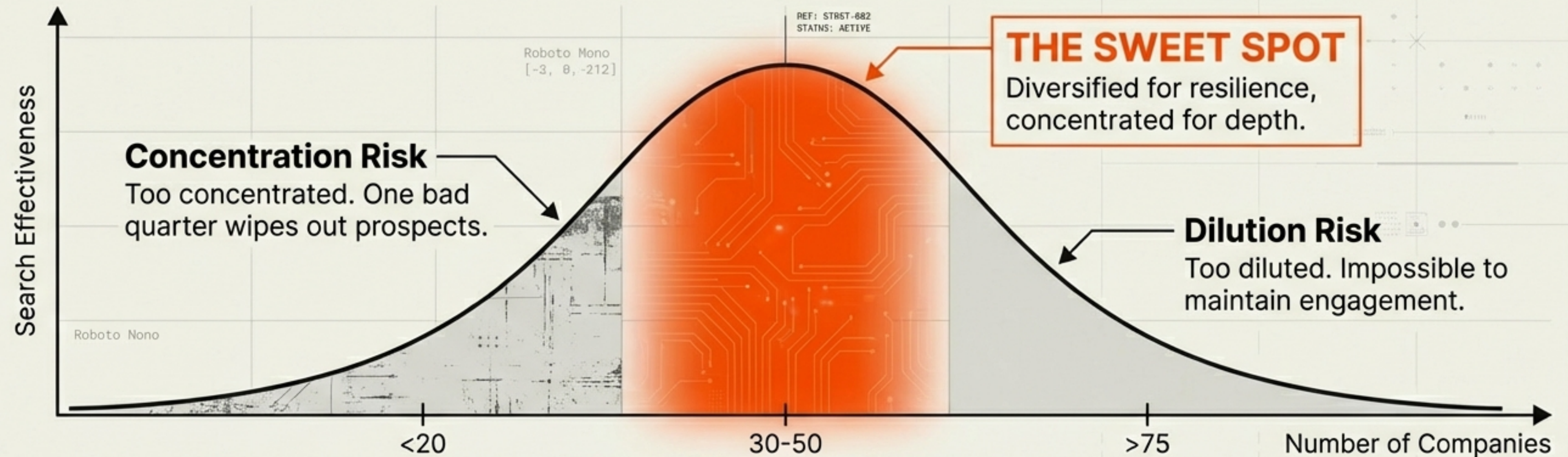
THE PROACTIVE STRATEGY



Stop thinking: "Is there an opening?"
Start thinking: "Is this the right organization?"

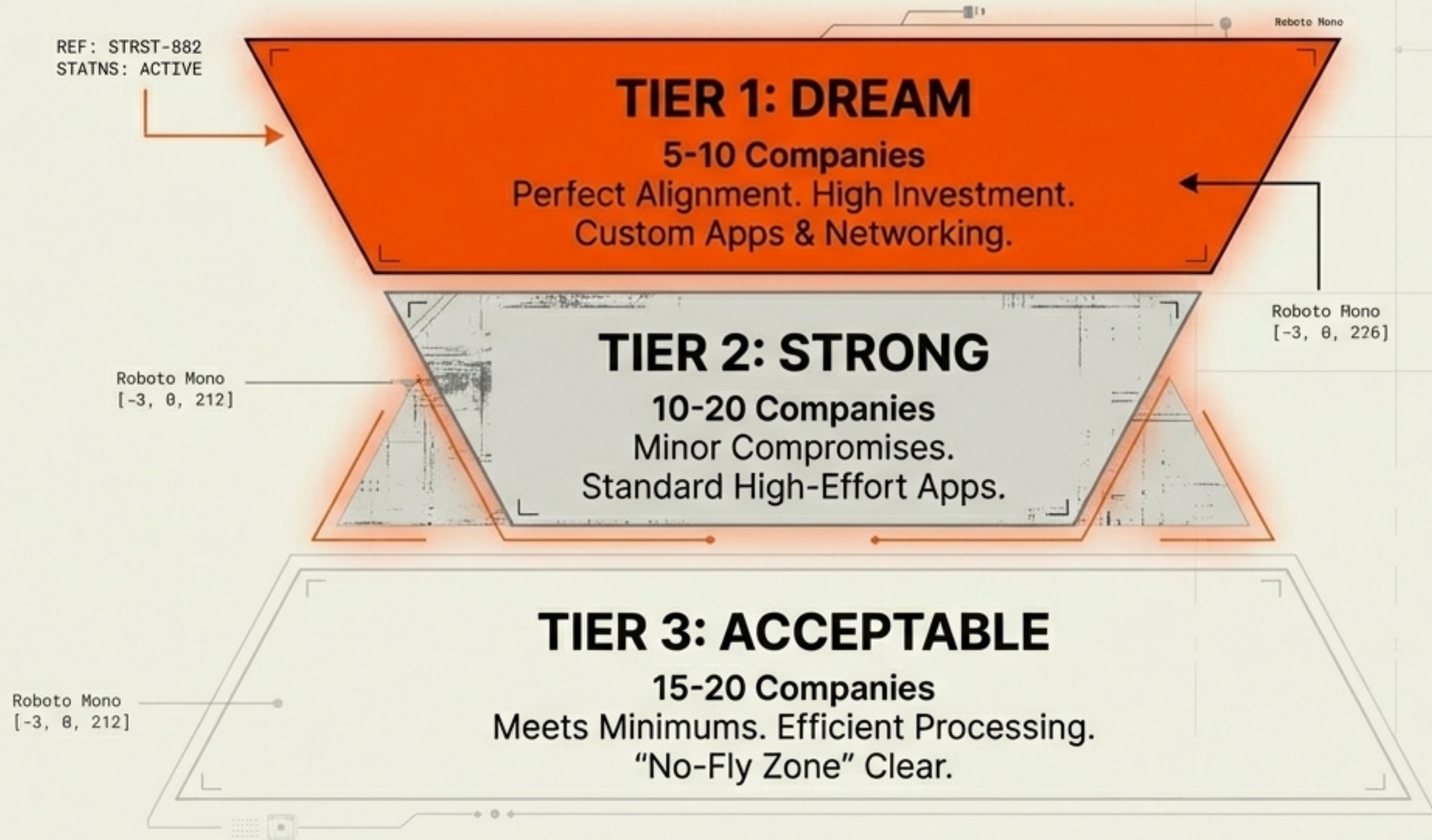
Build a Resilience Portfolio

The Goldilocks Zone of Job Search



"A well-structured job search portfolio is your best **defense** against market volatility." Source: Intelligence Report

The Tier System: Allocate Your Energy

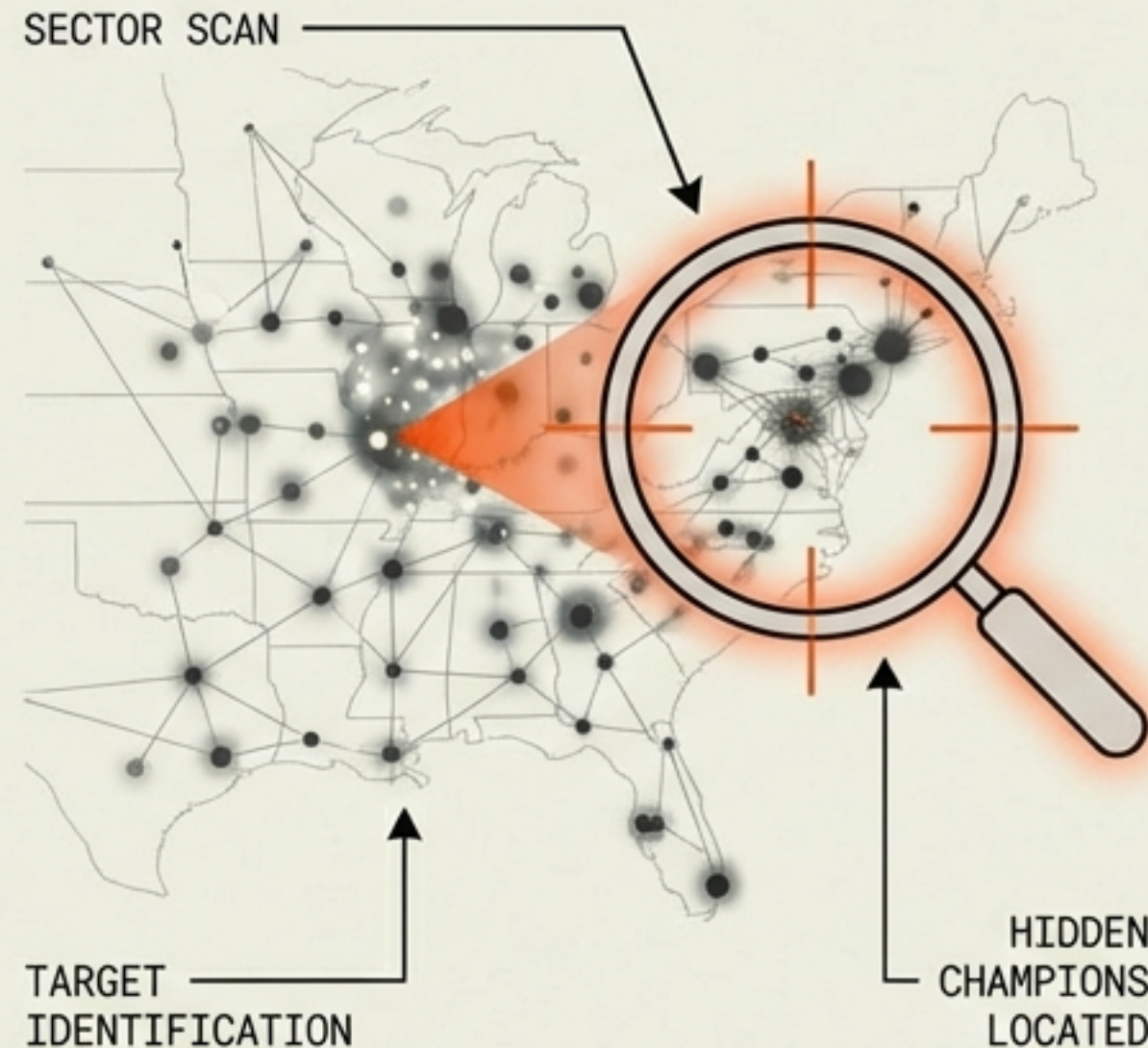


Method 1: Industry Mapping

Start with the target industries defined in your Role Profile.

Identify every company of appropriate size in your sector.

Don't just list the 'Big 3' everyone knows. Look for the hidden champions.



AI ACCELERATOR

Tool: The Industry Landscape Mapper

Use AI to generate comprehensive lists of companies within specific sectors and revenue bands.

MOCK PROMPT

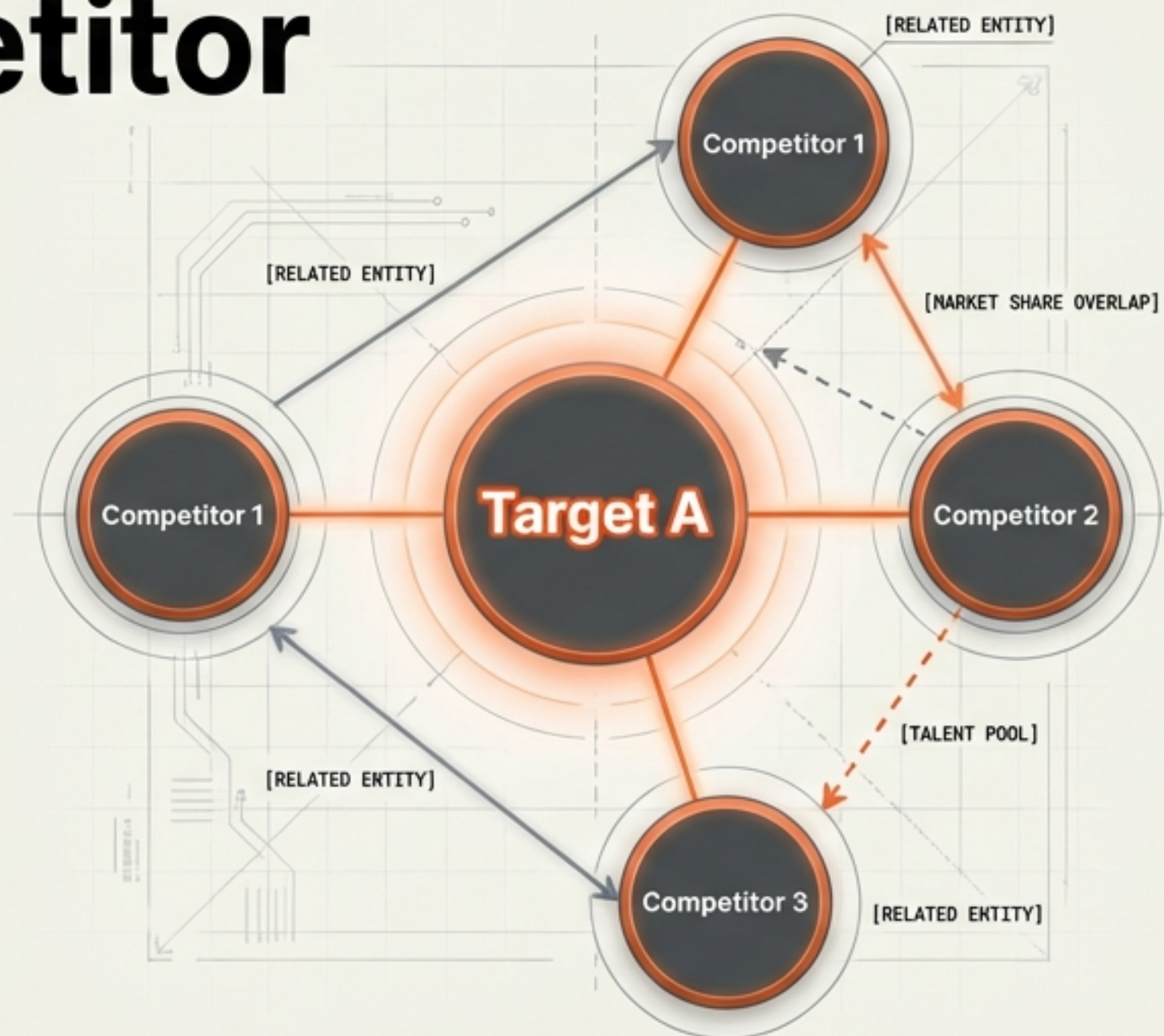
Create a table of 20 companies in the [Industry Name] sector with 50-500 employees, located in [Region]. Include their main product and recent funding status.



Method 2: The Competitor Shadow

For every Tier 1 company, map their top 3-5 competitors. Competitors need the same functions, talent, and roles as your dream companies.

This method instantly doubles your list.



AI ACCELERATOR

Tool: The Competitor Mapper

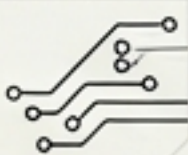
Identify direct and indirect competitors.

MOCK PROMPT

List 5 direct competitors to [Company Name] and 3 indirect competitors who hire for [Job Function]. Briefly explain the competitive overlap.

Roboto Nono [-3, 0, 212]
Roboto Nono [-3, 0, 212]

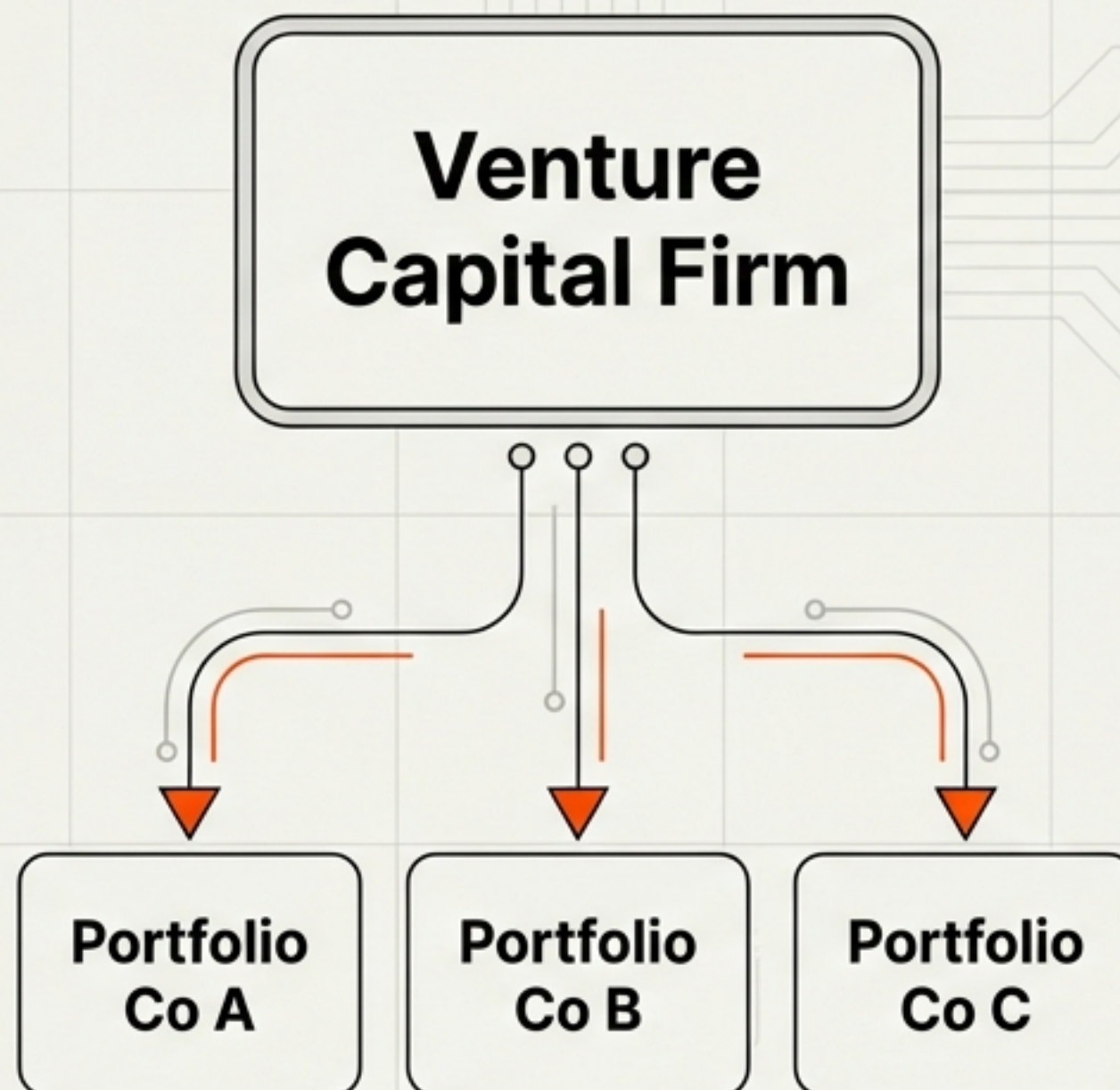




Method 3: Follow the Money

The VC Portfolio Strategy

Vital for startup and growth-stage searches. Investors (VC/PE) have portfolios of hiring companies. If a firm invests in your industry, their entire portfolio is a lead list.



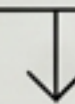
AI ACCELERATOR

Tool: The VC Portfolio Researcher

Match VC firms with
specific industries.

MOCK PROMPT

Identify 5 Venture Capital firms that have recently invested in [Industry/Sector]. List their recent Series A or B investments in this space.



REF: STRST-888
STATNS: ACTIVE

Method 4: Network Mining

Follow the Talent

Turn LinkedIn into a research tool. Don't just look for jobs; look for people like you.

- Where do former colleagues work now?
- Search your job title -> Filter by 'People' -> See current companies



AI ACCELERATOR

Tool: The Network Navigator

Identify warm paths to target companies.

MOCK PROMPT

Identify former colleagues from [Previous Company] who are currently working at [Target Company] or similar organizations in the [Industry/Sector]. Prioritize those with shared connections.

FILE: NETWORK-MINING



REF: STRST-889
STATNS: ACTIVE

Due Diligence: Vital Signs

Don't Board a Sinking Ship

GREEN SIGNALS (GO)



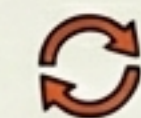
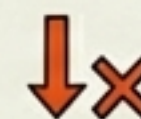
- ✓ → Recent funding / Revenue growth
- ✓ → Hiring across multiple functions
- ✓ → Positive Glassdoor trends
- ✓ → Stable leadership



RED SIGNALS (STOP)



- ✗ → Layoffs in past 6 months
- ✗ → Hiring freeze rumors
- ✗ → High leadership turnover
- ✗ → Glassdoor rating < 3.0 or declining



AI ACCELERATOR

Tool: Red Signals (STOP)

Identify red signals makes to target companies.

MOCK PROMPT

Identify Layoffs colleagues from [Previous Company] who are currently working at [Target Company] or similar organizations in the [Industry/Sector]. Prioritize those with shared connections.

FILE: DUE-DILIGENCE



REF: STRST-880
STATNS: ACTIVE

AI-Powered Due Diligence

Scan for red flags instantly.
10 minutes of research saves
weeks of wasted effort.



AI ACCELERATOR

Tool: The Company Health Analyzer

Scan recent news and financial reports.

MOCK PROMPT

Analyze the last 6 months of news for [Company Name]. Summarize any reports of layoffs, leadership changes, or financial instability. What is the general employee sentiment on public forums?

FILE: DUE-DILIGENCE-ANALYZER



100% ACCURACY
100% SPEED
100% SECURITY

REF: STRST-889
STATNS: ACTIVE

The Tier 1 Deep Dive

The Intelligence Dossier Checklist

☒ Revenue & Funding Stage	☒ Products/Services Relevant to Role
☒ Key Leaders in [My Function]	☒ Glassdoor Trends & Sentiment
☒ Recent News (Last 6 Months)	☒ Existing Connections (Warm Paths)

Result: You should know more about the company than the average employee.

AI ACCELERATOR

Tool: The Company Health Analyzer

Scan recent news and financial reports.

MOCK PROMPT

Analyze the last 6 months of news for [Company Name]. Summarize any reports of layoffs, leadership changes, or financial instability. What is the general employee sentiment on public forums?

FILE: TIER-1-DEEP-DIVE



REF: STRST-890
STATNS: ACTIVE

Your Strategic Roadmap

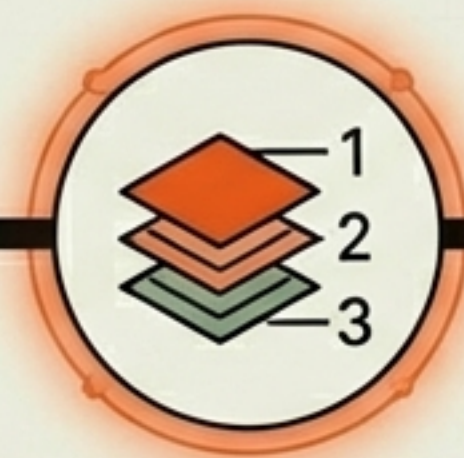
A systematic approach for targeted execution.

BUILD



Create list of 30-50
(Industry, Competitor,
VC, Network)

TIER



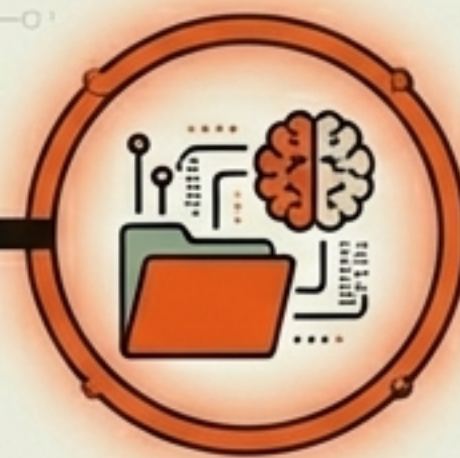
Segment into
Dream (1), Strong (2),
Acceptable (3)

VET



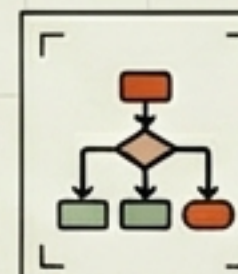
Run Health Checks.
Remove Red Signals.

ENRICH



Create Deep Dive
Dossiers for Tier 1.

AI ACCELERATOR



FILE: STRATEGIC-ROADMAP-FLOW



REF: STRST-901
STATNS: ACTIVE

AI ACCELERATOR

Immediate Action Items

- ☐ Draft initial list using the 4 Research Methods.
- ☐ Assign Tiers (1/2/3) to all organizations.
- ☐ Run "Health Signal" checks on all Tier 1s.
- ☐ Identify one "Warm Path" connection for every Tier 1 company.
- ☐ Use the AI Tools to accelerate competitor mapping.

FILE: IMMEDIATE-ACTION-ITEMS



1. Project Name
2. Project Lead
3. Project Status
4. Project Date

REF: STRST-902
STATNS: ACTIVE

Your List is Alive

A dynamic framework for continuous intelligence.

**This is not a static document.
It is the intelligence
backbone of your search.**

AI ACCELERATOR

Add, remove, and re-tier as you learn.
Every future action flows from this list.

FILE: LIVING-INTELLIGENCE-LIST

